



20

NATIONAL MILITARY FAMILY ASSOCIATION | **ANNUAL REPORT**

17

INSIDE

4

Leadership

6

Operation Purple® Program

8

Spouse Scholarships &
Careers

10

Advocacy, Communities, &
Engagements

15

Supporters

18

Financials



YEAR IN REVIEW

Our nation's military entered its 16th year of war in 2017, and with that, military families endured all the stress and uncertainty that came with it. More than 300,000 troops remained deployed around the world, with their families left behind hoping for their safe return. The National Military Family Association was a pillar of strength for those families and for millions of other family members who silently serve.

In 2017, our Government Relations team took the voice of military families to Capitol Hill. Families told us their struggles with the military healthcare system and our team turned those experiences into more than 150 hours of testimony and recommendations to policymakers. Healthcare-related victories include improvements and reporting on pediatric care, and a new TRICARE policy allowing terminally ill military kids to receive pediatric hospice care and medical treatment at the same time.

Our advocacy on Capitol Hill also led to a 2.1% pay raise for service members, permanently extending cost of living increases for surviving spouses who receive the Special Survivors Indemnity Allowance, and reimbursements for military spouses who have license or certification expenses due to a PCS move.

We also met with Ivanka Trump to discuss military spouse employment and licensure issues, participated in round-tables and panels surrounding NMFA advocacy efforts, and received several grants that will help us continue those efforts well into 2018.

NMFA celebrated its 48th year of strengthening and empowering military families through meaningful programs, like our Operation Purple Program and our Military Spouse Scholarship Program, which continued to impact military family members in amazing ways.

Through our Military Spouse Scholarship Program, we awarded more than \$530,000 to 612 deserving military spouses pursuing career and education goals. Those scholarships were used to fund degree programs, licensure exams, certification classes, books, tuition, and even entrepreneurship and small business expenses. By the end of 2017, 4,669 recipients have been awarded nearly \$4.5 million thanks to multiple corporate donors and partner schools, as well as many individual donors supporting our nation's military spouses.

We hosted 16 weeks of Operation Purple Camp around the country. More than 1,300 military kids enjoyed a free weeklong summer camp experience at locations in Colorado, Texas, Alaska, North Carolina, Florida, Connecticut, West Virginia, New York, Michigan, Washington, and Virginia this year. Nearly half of the military children served in 2017 came from families of the wounded, ill, or injured.

We were honored to host 69 families at Operation Purple Family Retreats® at locations in Wyoming, California, and Virginia, and we invited 26 families to experience Operation Purple Healing Adventures® in Colorado and North Carolina. Both gave military families the chance to reconnect with each other, and in some cases, find a new normal post-injury, while experiencing some of America's most beautiful landscapes.

Meanwhile, NMFA's Volunteer Corps pushed the limits of doing good in 2017. Together, our Volunteers gave more than 6,000 hours of service advocating for, and supporting the mission of, NMFA in their local military communities by hosting information tables at events on their installations, talking with local policymakers and government officials about military family needs, and even sharing their experiences and tips by writing for NMFA's blog. Their selfless contributions have a tremendous influence on the work that our Association is doing for military families.

Each year, we reflect on the previous 365 days that passed with gratitude, humility, and a drive to do even more good work in the next year. America's military heroes give their lives to ensure our freedom, and their families sacrifice in unmatched ways to help their loved one honor that commitment. They serve us, and NMFA will always serve them.

Together we're stronger®

BOARD OF GOVERNORS

CHAIRMAN

Gail McGinn (USA)

VICE CHAIRMAN

Mary Lynn Stevens

CORPORATE SECRETARY

Elizabeth M. Rosborg (USAF)

TREASURER

David T. Fee (USAF)

MEMBERS

Diane Altenburg (USA)

Janet Cantrell (USCG)

Frank Cumberland (USAF)

Jeanine Hayden (USAF)

Kelly Henry (USN)

Michael Higgins (USAF)

Tina W. Jonas (USMC)

Gene Migliaccio (USAF)

Stephanie Murphy (USN)

Holly Petraeus (USA)

Brian Powers (USAF)

Mary Regner (USMC)

Dana Richardson (USN)

Stephen Scroggs (USA)

Tom Stanners (USN)

Harry J. Thie (USA)



BOARD OF ADVISORS

CO-CHAIRMAN

ADM Henry G. Chiles, Jr., USN (Ret)

CO-CHAIRMAN

The Honorable Lawrence J. Korb

CHAIRMAN EMERITUS & FOUNDER

Anna C. Chennault

MEMBERS

ADM Thad and Pam Allen, USCG (Ret)

The Honorable Carolyn H. Becraft

Sheila Casey, USA

Ms. Anna C. Chennault

The Honorable Sheila Cheston

The Honorable David S.C. Chu

GEN & Mrs. Wesley K. Clark, USA (Ret)

Dr. Lowell G. Daun, DDS

The Honorable Rudy de Leon

The Honorable Robert Hale

The Honorable & Mrs. Thomas Hall

Lt Gen Walter S. Hogle, Jr., USAF (Ret)

The Honorable Christopher Jehn

Ms. Michelle E. Lamberton

RADM Samuel Lin, USPHS (Ret)

SgtMajMC & Mrs. Alford L. McMichael, USMC (Ret)

Gen & Mrs. Richard B. Myers, USAF (Ret)

Lt Col & Mrs. Richard Moody, USAF (Ret)

Craig Newmark

Ms. Phebe N. Novakovic

Ms. Tammy Romesha

The Honorable Bernard Rostker

Gen & Mrs. Norton Schwartz USAF (Ret)

MG Bruce K. Scott, USA (Ret)

RADM James Sears, USN (Ret)

Mrs. Joan Shalikashvili, USA



OPERATION PURPLE PROGRAM

Another wonderful year of NMFA's Operation Purple Program is in the books, thanks to corporate funding, donors, and awesome partners who believe in the mission to give back to the military members and their families, who give everything for our freedom.

Created in 2004, Operation Purple held camps in 11 states and one US territory, and served more than 1,000 military children during its first year—all at no cost to their families.

Since that time, we've recognized that connection and support between military families is critical in navigating the obstacles of military service. To help, NMFA created Operation Purple Family Retreats and Operation Purple Healing Adventures—both focused on the connection within the military family itself.

Our Operation Purple Program has given more than 60,000 military kids and families the chance to connect with others who know exactly what they're going through.

In 2017, we hosted more than 1,370 military kids at 16 weeks of Operation Purple Camps in 14 locations. At camp, our special guests were able to enjoy a week making friends, swimming, relaxing by the fire, and learning coping and resiliency skills to help build a stronger foundation for navigating military life. Many campers often experience worry and anxiety at home while their parent is deployed with the military, but Operation Purple Camp gives them the opportunity to enjoy a few days, worry-free.

For those families who needed to reconnect after a deployment, we invited 97 families to Operation Purple Family Retreats and Operation Purple Healing Adventures, where they explored the beautiful outdoor scenery at each camp location, while creating new memories together, and in some cases, finding a new normal post-injury.

We also piloted our first Operation Purple Buddy Camp in 2017, where 92 military kids and family members spent three days bonding, healing, and having fun at Camp Sandy Cove in West Virginia.

By the numbers

700+

Campers had parent(s) deployed or deploying

Over 40%

Campers were children of wounded, ill & injured

1,370

Military kids served at Operation Purple Camp

92

Military kids and family members served at Operation Purple Buddy Camp

70%

Of campers were from enlisted families

4,002

Applicants for Operation Purple Camp

97

Families served at Operation Purple Healing Adventures and Operation Purple Family Retreats

2017 LOCATIONS

AK	Anchorage
CO	Deckers
CO	Estes Park
CT	Andover
FL	Inglis
FL	Pierson
IN	Princeton
MI	Middleville
NC	Parkton
NC	Hendersonville
NY	Angola
TX	Fort Worth
VA	Williamsburg
WA	Ellensburg
WV	High View

Going to an Operation Purple Healing Adventure is the best way for us to get out of the routine of military life. It allows us to find a new balance for our family so when we go home, my husband is reconnected and fits back into our family dynamic. We all get to be on the same page again.

Rachel, OPHA Attendee



SPOUSE SCHOLARSHIPS & CAREERS

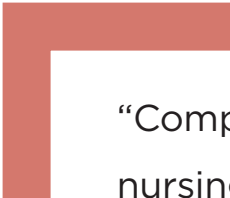
We created our Military Spouse Scholarship Program in 2004 to meet the needs of a special group of people who serve silently. When a military member serves, their whole family serves, too. This includes spouses, many of whom put their career and education goals on hold while they support a loved one who serves.

To give military spouses a leg up to bust through the glass ceiling, our scholarships helped ease the financial burdens continuing education often brings when going back to school. We've seen the success that educational funding had on our nation's military spouses, so we expanded our program to assist spouses with more than just tuition and books.

Scholarships and funding now cover the cost of all levels of degrees, licensure exams and fees, certification exams, and other certificates. We've even been able to connect military spouses with discounted tuition rates for multiple partner schools, colleges, and universities!

In 2017, 16,825 military spouses applied for our Military Spouse Scholarships. Eighty percent of those applicants are pursuing a college degree, including 20% who want to work in education. Another 20% of scholarship applicants are pursuing professional advancement through certifications, licenses, and continuing education.

Because of amazing individual and corporate donors, NMFA awarded more than \$534,413 in scholarship money to 581 military spouses in 2017! By the end of 2017, the Military Spouse Scholarship Program has awarded nearly \$4.5 million to 4,669 deserving military spouses.



“Completion of my Master’s degree and Bachelor’s in nursing are among my most significant accomplishments.

I am proud of the determination, commitment and resolution I employed to comprehend and learn the complex academic material in my course of study.

The dedication to my studies has transferred to all my employments where I continuously seek new information and concepts in health care. I have been a Registered Nurse for over 10 years specializing in psychiatric nursing. My future goal is to further my career by completing the Doctor of Nursing Practice in Mental health as this will enable me to develop and learn new skills and knowledge in the field of psychiatric nursing.”

Biance B., Air Force Spouse



By the numbers

\$4.4 Million⁺

Awarded in scholarships
since 2004

581

Scholarships awarded to military
spouses

16,825

Scholarship applicants

\$534K⁺

Awarded in 2017

“As a military spouse I have had to reinvent myself many times. The original path I thought my life was going to go on changed drastically when I fell in love with a man who decided to join the Army and serve his country.”

Kate A., Army Spouse



ADVOCACY,

COMMUNITIES,

AND

ENGAGEMENTS

ADVOCACY



In 2017, our Government Relations team celebrated some awesome healthcare-related wins for military families. We watched as multiple changes happened under TRICARE, and heard from many military families as they struggled to get adequate care. While some climbed hurdles to get proper health care, others battled with education standards for their children, spouse employment, and even suicide prevention. Our Government Relations team had their finger on the pulse of these extremely important issues, and because of their efforts, we saw meaningful changes, like:

- Pay raise of 2.1% for service members;
- Requirement that the Defense Health Agency (DHA) improve and report on pediatric care in the Military Health System (MHS), as ordered by Congress. This win is largely thanks to all to the stories we received from military families;
- TRICARE policy that allows terminally-ill military kids to receive pediatric hospice care AND medical treatment concurrently;
- Reimbursement of a military spouse's license or certification costs because of a PCS move;
- The permanent authorization of Department of Defense Educational Activity (DoDEA) grant funding for public schools serving large numbers of military-connected students; and
- Permanently extending the Special Survivors Indemnity Allowance (SSIA) with cost-of-living increases for surviving spouses.

Despite all the changes in 2017, NMFA's Government Relations team kept the voice of military families loud and clear for policymakers to hear, and we'll be there in 2018 to make sure those who have the power to make big decisions know military families deserve better.

COMMUNITIES & ENGAGEMENTS

Congressional Reception: An Evening with NMFA

Since 1984, NMFA has recognized individuals and organizations who have dedicated their public service to military members, veterans, and their families with the Support of Military Families Award. In the spring, we honored three women who went above and beyond the call of duty to support military families this year.

Senator Patty Murray, Holly Petraeus, and Barbara Thompson received NMFA's distinguished Support of Military Families Award at our Congressional Reception.

Senator Murray was honored for introducing legislation allowing the VA to cover IVF treatment for veterans with service-connected infertility. Holly Petraeus received her award for her work educating military families on financial readiness and protection. Barbara Thompson was honored for her nearly four decades of service to the military community.

NMFA's Congressional Reception invited prominent guests, including Senator Jim Inhofe, Congressman Mike Coffman, Congresswoman Jackie Speier, past Support of Military Families Award recipient Congressman Dutch Ruppersberger, Congresswoman Liz Cheney, and Congresswoman Carol Shea-Porter. Also in attendance was Surgeon General of the Army LTG Nadja West, Spouse of the Chief of Naval Operations Mrs. Dana Richardson, and many volunteers and members of NMFA's Board of Governors and Board of Advisors. We also welcomed partner organizations of The Military Coalition (TMC), as well.

The evening wouldn't have been possible without title sponsor, Pentagon Federal Credit Union, and Family Champion Sponsor, US Family Health, and our Family Guardian Sponsor, Delta Dental.



58,318 Reasons to Remember Vietnam

In November, NMFA staff and volunteers participated in preserving the memory of the 58,310 men and eight women who lost their lives in Vietnam by reading 30 names each in front of the Vietnam Veterans Memorial Wall. This tradition marked the 35th anniversary of the Wall's inception and honoring the memory of those who paid the ultimate sacrifice.

Our Association was honored to take part, and humbled to learn that the average age of service members listed on the wall is 22 years and 9 months, and the youngest service member killed in action there was only 15 years old.

More than 40 years have come and gone since the war in Vietnam came to an end, but for those whose loved one didn't make it home, their wounds are still healing today. The Vietnam Veterans Memorial is a wall meant to heal the Vietnam veteran community and their families; to ensure their legacy and sacrifice will never be forgotten.

COMMUNITIES & ENGAGEMENTS

Comedians Raise Money for Military Families

Helping military families is no joke—just ask Dave Attell. The famous comedian got a bunch of his comic friends together to host a night of laughs for a wonderful cause: our nation's military families. The Comedy Cellar in New York City was completely sold out and the crowd included veterans, service members, and spouses (no kids allowed!). Some of the participating performers were SNL's Michael Che, Big Jay Oakerson, and Comedy Central's Dan Soder. The event raised \$10,000. This is the 3rd event Dave Attell hosted for NMFA. He has also contributed tens of thousands of dollars out of his own pocket. Thank you Attell and friends—your support for military families means the world.



"I am Battle Comic" Documents Stand Up Comedy for Troops, and Donates Ticket Sales to NMFA

In the spring, NMFA was the recipient of a special donation from Jordan Brady, a filmmaker, former comedian, and military family supporter. Brady, who directed and produced a documentary called "I Am Battle Comic," premiered the film in Detroit as a fundraiser for our Association, and raised over \$4,000 from donations and ticket sales during premier night!

"I Am Battle Comic," the last installment in a trilogy of documentaries created by Brady, provided a peek into the lives of our nation's deployed service members, the conditions they are exposed to, and dynamics civilians rarely get to see. Brady and a small group of comedians performed stand up comedy sets for multiple units and squadrons each day, and spent time talking to and taking pictures with Soldiers, Sailors, Airmen, and Marines before each performance.

In addition to the Detroit premiere, Brady and friends held similar events in San Antonio, Minneapolis, Houston, and Dallas, raising additional money for NMFA!



Our Volunteers Rock

NMFA's Volunteer Corps gave over 6,000 hours of their time in 2017, furthering our mission and support of military families around the world. In addition to volunteering their time judging scholarships or writing for our blog, they represented NMFA at multiple events to share critical resources with military families in their communities. Our Volunteers identified issues and trends in their local communities and worked closely with our Government Relations team to take these stories to policymakers on Capitol Hill. Their "boots on the ground" experience helps NMFA provide real-life perspective when advocating for military families.

together we're stronger®



WE WANT TO THANK ALL THE CORPORATE AND FOUNDATION, SPOUSE CLUB AND THRIFT SHOP, AND FAMILIES AND INDIVIDUAL DONORS WHO SUPPORTED THE NATIONAL MILITARY FAMILY ASSOCIATION IN 2017. WITHOUT THEIR GENEROUS SUPPORT, WE WOULD NOT BE AS SUCCESSFUL IN FULFILLING OUR MISSION.

SUPPORTERS

INDIVIDUALS & ORGANIZATIONS

FIVE STAR FAMILY: \$200,000+

Bill and Melinda Gates Foundation
Fisher House Foundation
Pentagon Federal Credit Union
Wounded Warrior Project

FOUR STAR FAMILY: \$100,000 – \$199,999

Anonymous (2)
Kendeda Fund
May and Stanley Smith Charitable Trust
Prudential Financial, Inc.

FAMILY CHAMPIONS: \$50,000 – \$99,999

Beacon Health Options
Bob Woodruff Foundation
Estate of Dee M. Cody
E.A. Sween Company
Lockheed Martin Corporation
Northrop Grumman Corporation
Pioneer Services
USAA
USIC
Walman Optical

FAMILY GUARDIANS: \$20,000 – \$49,999

Anonymous (3)
Association of Military Banks of America
B.K. Checkered Flag Foundation
Corvias Group, LLC
Craigslist Charitable Fund
General Dynamics Corporation
Jo-Ann Fabric and Craft Stores
Max and Sunny Howard Memorial Foundation

Oak Foundation
Reserve Aid
Richard and Kathryn Radmer
S & K Sales Company
The USAA Foundation
Triumph Enterprises
Estate of Herbert R. Widlitz

FAMILY SUPPORTERS: \$10,000 – \$19,999

Bank of America
C. Scott and Dorothy E. Watkins Charitable Foundation
Centene Management Company LLC
Cranky Baby Productions, Inc.
The Dearie Family Charitable Trust
East Bay Community Foundation
Estate of Abie Werth
Fidelity Charitable Gift Fund
First Command Financial Services
Frank Hogan
Jelly Belly Charities
LegalZoom
Norman Merollis
MKM Foundation
Sedler Family Foundation
Shlomo Y. Rechnitz/Tamar Rechnitz Charity Foundation
Sidney Stern Memorial Trust
TowerCares Foundation
US Family Health Plan

FAMILY PATRIOTS: \$5,000 – \$9,999

Anthem, Inc.
Benevity Community Impact Fund
Berkowitz II Foundation
Kathleen and John Blackman
Canal Fulton Canoe Livery, Inc.
Sheila Cheston
Church & Dwight Employee

Giving Fund
Cox Foundation
Delta Dental of California
Aboud and Amy Dweck
EMLE, Inc.
EOS Foundation
The Greater Washington Community Foundation
R D Hathcock
Integra Foundation
Tina W. Jonas
The Leroy Thom Jean Thom and T-L Foundation Inc.
Louise Blackman Family Foundation
Joseph Lucas
Marilyn Senn Moll Charitable Trust
Ken Means Jr.
Matt Mendelsohn and Elizabeth Mitchell
Motorola Solutions Foundation
Newman's Own Foundation
John and Denise Noell
Nordstrom Cares
Oracle
Mark Petrillo
The Richard and Natalie Jacoff Foundation
Rockwell Collins
Thomas Stanners
Gene Ulrich
United Concordia Companies, Inc.
Veterans Support Foundation
Linden and Judith Welch

FAMILY PROTECTORS: \$2,500 – \$4,999

Anonymous
American Legion Auxiliary Unit 270, Inc.
Association for Financial Counseling & Planning Education
Staci Beamer

SUPPORTERS (cont'd)

Jordan Brady
 Philip Brady
 Brenda Brown
 Career Step, LLC
 R. Kingsbury Chase
 Gregory Cote
 Marie Davitt
 Thomas Donahue
 Dougherty Family Foundation
 Eden Charitable Foundation
 Frank and Janina Petschek
 Foundation Inc.
 GEICO
 Give With Liberty Employee
 Donations
 Stanley Gordon
 Marsha Whitmarsh Klein
 Catherine and Conrad
 Lautenbacher
 MaryLou White Charitable Fund
 Phillips, Spallas, and Angstadt
 Brian Pirie
 Joyce Wessel Raezer
 Gordon R. Ray
 Records-Johnston Family
 Foundation, Inc.
 Mark Redfearn
 Reserves Network
 Joyce Schrader
 Regina Scotti
 Adam Shapiro
 Brian Shevitz
 Robert D. Tate
 Eric Vacca
 Virginia Metzler Family
 Foundation
 Dana Weant
 Paula Wilson

FAMILY PATRONS: \$1,000 - \$2,499

Anonymous (2)
 Kurt Adams
 Daniel S. Adelman
 Advanced Health Media, LLC

Naman Thomas Albright
 Diane and John Altenburg
 Christopher Amador
 America's Best Charities
 Doug Andrews
 The Arches Foundation
 Virginia and Bill Armstrong
 Marc and Katherine Babin
 Joseph Ballard
 James Barker
 Bruce Betters
 Pamela and Michael Bless
 Tom and Martha Blessington
 Martha Boush
 Arnold Bowles
 Kay and Mike Bradley
 Samantha Brown
 Jeffrey Bruno
 Steven Bucher
 C.P. Berry Homes
 Peter Carbon
 Mark Carpenter
 Charitable Flex Fund
 Henry G. Chiles
 Randolph Christen
 Lawrence Cirotski
 Justin Cochran
 Anne Cochran
 David Cohen
 Joseph Colandro
 Frank Coughlin
 Thomas Curatolo
 Donna Daniels
 Lowell Daun, DDS
 Robert Dennis
 Kantilal Desai
 Christopher Duke
 Mary Dunbrack
 Beverly and Paul Duzenack
 George M. Eames IV
 Linda Echols
 Mark and Rochelle Effron

EP Henry
 The Epstein School
 Falcons Landing Chapel
 Farm Family Life Insurance
 Company
 Charles Faulkner
 David and Pat Fee
 Laura Fields and John Vail
 Daniel Flake
 J B Frantz
 Rosemary Freeman
 Jan Garmany
 Thomas Garrity
 John Garside
 Gary Johns Media Graphics
 Gary Gasser
 Towns T. Gay III
 GBND Enterprises, Inc.
 Joseph Gibbons
 Kathryn Graber
 Adam Graf
 Larry Greca
 Lawrence Greenwald
 Sally Hale
 Anne and Bob Hanscom
 Darrell Hanson
 Marguerite Hark
 James Hilly and Nancy Griffin
 Jeremy Hilton
 Cynthia Hobbs
 Walter and Janet Hogle
 Laura Hollingsworth
 Lisa Hsu
 IBM Employee Services Center
 Intersign
 Christopher Ivaniski
 JBT Corporation
 Jess Alcidi
 Joan E. Shalikashvili
 John Jackson
 Brenda Jones
 Susan Judd

SUPPORTERS (cont'd)

Stephen Kaatz
 Brendan Kearney
 Anne Kidd
 Kimberley Kilbon
 William Klem
 Chris Kofinis
 Ronald Krenek
 Peter Krier
 Katie Larson
 Lawrence Lynch Corp
 William Le Sage
 Peggy Lewis
 Lynda MacFarland
 Saadat Malik
 Marine Corps League New England Division
 Bruce and Karen Markle
 Amy Mata
 Matoaca High School
 The McCance Foundation
 Andrew McCulloh
 Gail McGinn
 Kerri McLaughlin
 Larisa Mendenhall
 Merck Foundation
 Gil Meyer
 Christy Midden
 Gene Migliaccio
 Military Fresh Network
 Sam and Brenda Milner
 Michael Mulligan
 Jim and Carol Mutter
 National Christian Foundation Orlando
 Jamie Navarro
 Sun Nelson
 Anna Nguyen
 Louis and Sheila Ogden
 Elizabeth Okumu
 Adam O'Rourke
 Raymond Parrish
 George and Terry Paulding
 Jay Peters

Karen and John Pickler
 Raymond James Charitable Endowment Fund
 Kyle Richards
 Ari Richter
 Donald Rickett
 Ron and Debbie Garrow Gift Fund
 Ruth Jones Casey Foundation
 Paul Schoeneck
 Kristin Schoonover
 William Schorsch
 Shannon Scott-Paul
 H. James Sears
 Mary Shamrock
 Shell Oil Company Foundation
 Society of Sponsors of the United States Navy
 Space Exploration Technologies Corp
 St. Mark's United Methodist Church
 Jan and Arthur Tarlow
 Lee Taylor
 Textron Systems
 Colleen Then-Kern
 Theresa M. Mulready and Hugh Wilson Elliot, III Foundation
 Harry Thie
 Denise and Timothy Thomson
 Richard Tortoriello
 Michael Traina
 Liang Tzeng
 UBS Financial Services Inc.
 UltraThin: Ribbons and Medals
 United Way of Greater Philadelphia and Southern New Jersey
 Unity High School
 Eric Vaang
 Edward Vaisbort
 Stephen Vallarelli
 GJ Vrielink
 Charles and Sherry Walker
 Nancy Walker

William Ward
 Clifford Warfield
 Eric Weissmann
 Andrew Wenczel
 Wendy Hively / Charliemadison Originals
 Frederick Whittington
 Beth Wicht
 Lisa Willard
 Katheryn Williamson
 Nicola Witowski
 Susan Yeschek
 Zeiders Enterprises

SPOUSE CLUBS AND THRIFT SHOPS \$1,000+

Air Force Officers' Wives' Club of Washington, DC
 Fort Belvoir Thrift Shop
 Fort Campbell Officers' Spouses' Club
 Enlisted Spouses' Club
 Rotary Club of Bailey's Crossroads (BXRC)
 West Point Women's Club

GIFTS IN-KIND

Hasbro
 Lafayette Media Group, LLC
 Elizabeth Larsen
 Troi and Tom Reppart

FINANCIALS

STATEMENT OF FINANCIAL POSITION, AS OF DEC. 31, 2017 (WITH 2016 COMPARATIVE TOTALS)

ASSETS	2017	2016
Cash and cash equivalents	\$2,743,996	\$1,444,099
Certificates of deposit	\$438,180	\$680,863
Marketable securities	\$4,750,627	\$4,471,718
Accounts receivable, net	\$15,625	-
Prepaid expenses and other	\$81,205	\$86,806
PROPERTY AND EQUIPMENT		
Furniture and equipment	\$254,484	\$238,574
Website and software	\$154,017	\$154,017
Property and equipment, at cost	\$408,501	\$392,591
Accumulated depreciation	(\$360,120)	(\$304,268)
Property and equipment, net	\$48,381	\$88,323
TOTAL ASSETS	\$8,078,014	\$6,771,809
LIABILITIES & NET ASSETS		
LIABILITIES		
Accounts payable and accrued expenses	\$39,107	\$38,705
Accrued salaries and related taxes	\$42,857	\$49,225
Accrued vacation	\$107,643	\$100,238
Deferred grant and other income	\$881,515	\$4,135
Deferred rent liability	\$36,519	\$51,217
Total liabilities	\$1,107,641	\$243,520
NET ASSETS		
Unrestricted	\$6,459,451	\$6,156,270
Temporarily restricted	\$510,922	\$372,019
Total net assets	\$6,970,373	\$6,528,289
TOTAL LIABILITIES & NET ASSETS	\$8,078,014	\$6,771,809

FINANCIALS (cont'd)

STATEMENT OF ACTIVITIES & CHANGE IN NET ASSETS, YEAR ENDED DEC. 31, 2017 (WITH 2016 COMPARATIVE TOTALS)

	<u>2017</u>			
	UNRESTRICTED	TEMPORARILY RESTRICTED	TOTAL	2016
REVENUE & SUPPORT				
Contributions and grants	\$1,561,023	\$1,966,597	\$3,527,620	\$3,977,855
Membership dues	\$602,350	-	\$602,350	\$393,296
In-kind donations	\$130,624	-	\$130,624	\$139,495
Royalties and other	\$51,547	-	\$51,547	\$53,201
Investment income	\$617,659	-	\$617,659	\$260,224
NET ASSETS RELEASED FROM RESTRICTION:				
Scholarships and program grants	\$1,827,694	-\$1,827,694	-	-
Total revenue & support	\$4,790,897	\$138,903	\$4,929,800	\$4,824,071
EXPENSES				
PROGRAM SERVICES:				
Strengthening and healing families	\$1,975,183	-	\$1,975,183	\$2,844,662
Engaging communities	\$1,306,111	-	\$1,306,111	\$1,167,685
Creating change: policy and awareness	\$425,581	-	\$425,581	\$419,674
Total program services	\$3,706,875	-	\$3,706,875	\$4,432,021
SUPPORTING SERVICES:				
Management & general	\$170,896	-	\$170,896	\$210,591
Fundraising & membership	\$609,945	-	\$609,945	\$641,814
Total supporting services	\$780,841	-	\$780,841	\$852,405
Total expense	\$4,487,716	-	\$4,487,716	\$5,284,426
CHANGE IN NET ASSETS	\$303,181	\$138,903	\$442,084	(\$460,355)
Net assets, beginning of year	\$6,156,270	\$372,019	\$6,528,289	\$6,988,644
NET ASSETS, END OF YEAR	\$6,459,451	\$510,922	\$6,970,373	\$6,528,289

Completed by Frye & Company, CPAs

FINANCIALS (cont'd)

STATEMENT OF FUNCTIONAL EXPENSES, YEAR ENDED DEC. 31, 2017
(WITH 2016 COMPARATIVE TOTALS)

	2017				2016			
	PROGRAM SERVICES		SUPPORTING SERVICES		SUPPORTING SERVICES		TOTAL EXPENSES	
	STRENGTHENING & HEALING FAMILIES	ENGAGING COMMUNITIES	CREATING CHANGE: POLICY & AWARENESS	TOTAL PROGRAM SERVICES	MANAGEMENT & GENERAL	FUNDRAISING & MEMBERSHIP	TOTAL SUPPORTING SERVICES	TOTAL EXPENSES
<i>Expenses</i>								
Salaries and benefits	\$528,161	\$768,579	\$345,406	\$1,642,146	\$143,484	\$420,639	\$564,123	\$2,438,515
Military spouse scholarships	\$552,039	-	-	\$552,039	-	-	-	\$615,383
Camp and family retreat contracts	\$540,014	-	\$9,075	\$549,089	-	-	-	\$1,177,968
Family program consultants	\$22,587	\$169,795	\$99	\$192,481	\$3,263	\$31,275	\$34,538	\$41,959
Website and communication services	\$51,013	\$99,823	\$4,459	\$155,295	\$2,366	\$23,960	\$26,326	\$173,461
Promotional materials and advertising	\$80,737	\$98,171	\$40	\$178,948	-	\$1123	\$1,123	\$139,642
Rent and office maintenance	\$67,923	\$44,915	\$14,635	\$127,473	\$5,877	\$20,975	\$26,852	\$146,217
Legal, bank fees, and accounting	\$48,893	\$31,038	\$10,102	\$90,033	\$4,057	\$29,484	\$33,541	\$118,219
IT equipment and support	\$30,359	\$20,075	\$6,541	\$56,975	\$2,627	\$9,374	\$12,001	\$76,904
Publications, dues, and subscriptions	\$3,597	\$12,554	\$8,848	\$24,999	\$1,109	\$41,446	\$42,555	\$36,469
Travel	\$20,101	\$16,066	\$5,803	\$41,970	\$2,965	\$4,840	\$7,805	\$111,954
Postage and mailing services	\$5,285	\$2,689	\$240	\$8,214	\$422	\$19,024	\$19,446	\$49,851
Training, conferences, and meetings	\$1,283	\$1,958	\$15,701	\$18,942	\$2,724	\$857	\$3,581	\$60,755
Insurance	\$6,751	\$4,464	\$1,455	\$12,670	\$584	\$2,085	\$2,669	\$14,742
Supplies	\$2,575	\$1,067	\$190	\$3,832	\$218	\$581	\$799	\$11,149
Lobbying expenditures	-	-	-	-	-	-	-	-
Subtotal	\$1,961,318	\$1,271,194	\$422,594	\$3,655,106	\$169,696	\$605,663	\$775,359	\$4,430,465
Depreciation and amortization	\$13,694	\$34,804	\$2,950	\$51,448	\$1,185	\$4,229	\$5,414	\$71,238
Loss on disposition of property	\$171	\$113	\$37	\$321	\$15	\$53	\$68	\$389
TOTAL EXPENSES	\$1,975,183	\$1,306,111	\$425,581	\$3,706,875	\$170,896	\$609,945	\$780,841	\$5,284,426

FINANCIALS (cont'd)

STATEMENT OF CASH FLOWS, AS OF DEC. 31, 2017 (WITH 2016 COMPARATIVE TOTALS)

	<u>2017</u>	<u>2016</u>
CASH PROVIDED (USED) BY OPERATING ACTIVITIES		
Change in net assets	\$442,084	(\$460,355)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation and amortization	\$56,862	\$71,238
Realized loss (gain) on sales of marketable securities	(\$75,222)	(\$51,801)
Unrealized loss (gain) on marketable securities	(\$302,537)	(\$40,095)
Donated marketable securities	(\$25,889)	(\$45,616)
Loss on disposition of property	\$389	-
Changes in assets and liabilities:		
Accounts receivable	(\$15,625)	\$100,000
Prepaid expenses and other	\$5,601	\$2,336
Accounts payable and accrued expenses	\$402	(\$11,621)
Accrued salaries and related taxes	(\$6,368)	\$8,702
Accrued vacation	\$7,405	\$21,116
Deferred grant and other income	\$877,380	(\$201,127)
Deferred rent liability	(\$14,698)	(\$10,455)
Total adjustments	<u>\$507,700</u>	<u>(\$157,323)</u>
Net cash provided (used) by operating activities	\$949,784	(\$617,678)
CASH PROVIDED (USED) BY INVESTING ACTIVITIES		
Maturities of certificates of deposits	\$254,719	\$889,067
Purchases of certificates of deposits	(\$12,036)	(\$788,848)
Sales of marketable securities	\$1,890,914	1,605,139
Purchases of marketable securities	(\$1,766,175)	(\$1,745,335)
Purchases of property and equipment	(\$17,309)	(\$11,253)
Net cash provided (used) by investing activities	<u>\$350,113</u>	<u>(\$51,230)</u>
CASH PROVIDED (USED) BY FINANCING ACTIVITIES		
Principal advances and repayments on debt	-	-
Net cash provided (used) by financing activities	<u>-</u>	<u>-</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	\$1,299,897	(\$668,908)
Cash and cash equivalents, beginning of period	<u>\$1,444,099</u>	<u>\$2,113,007</u>
CASH AND CASH EQUIVALENTS, END OF PERIOD	<u><u>\$2,743,996</u></u>	<u><u>\$1,444,099</u></u>
SUPPLEMENTAL CASH FLOWS INFORMATION:		
Cash paid for interest	-	-
Cash paid for income taxes	-	-
SUPPLEMENTAL NON-CASH INVESTING AND FINANCING ACTIVITIES:		
Contributed services and supplies	<u>\$104,735</u>	<u>\$93,879</u>
Donated marketable securities	<u>\$25,889</u>	<u>\$45,616</u>

Completed by Frye & Company, CPAs

[Click here to see accompanying auditors' report and notes to financial statements.](#)

together
we're
stronger®



NATIONAL
MILITARY FAMILY
ASSOCIATION

3601 Eisenhower Avenue, Suite 425, Alexandria, VA 22304

Office: 703.931.6632 | Fax: 703.931.4600

www.MilitaryFamily.org