

2014 Annual Report

National Military Family Association Mission

To fight for benefits and programs that strengthen and protect Uniformed Services families and reflect the Nation's respect for their service.

About the National Military Family Association

The National Military Family Association is the leading nonprofit dedicated to serving the families who stand behind the uniform. Since 1969, NMFA has worked to strengthen and protect millions of families through its advocacy and programs. They provide spouse scholarships, camps for military kids, and retreats for families reconnecting after deployment and for the families of the wounded, ill, or injured. NMFA serves the families of the currently serving, retired, wounded or fallen members of the Army, Navy, Marine Corps, Air Force, Coast Guard, and Commissioned Corps of the USPHS and NOAA. To get involved or to learn more, visit www.MilitaryFamily.org.









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State of the Association

As we entered into our 45th anniversary year, and our country's thirteenth year of war, our Association carried on battling the budget war. Our #EndSequestration campaign, started in 2013, carried over into the spring months of 2014, as we demanded our Nation's leaders stop balancing the budget on the backs of military families. Government Relations Deputy Directors, Volunteers and Representatives, and other Staff took to town hall meetings, both in person and online, participated in Question & Answer forums, and urged military families and their supporters to contact their Congress person to share their stories with lawmakers



Our Association celebrated big policy wins in 2014. Lawmakers adopted the Interstate Compact on Educational Opportunity for Military Children in all 50 states, and the District of Columbia, making it easier for school-age military kids to move from one state to another. In addition to the Interstate Compact, we were thrilled to see President Obama sign the Veteran's Access to Care through Choice, Accountability, and Transparency Act of 2014 into law. This law expands eligibility for the Fry Scholarship to include surviving spouses



of members of the Armed Forces who died or die in the line of duty after September 10, 2001. With the number of military family member suicides on the rise, our Association has long supported the need for these deaths to be tracked. In 2014, the Defense Suicide Prevention Office released a report outlining an approach for tracking military family member suicides, which, we hope, will be an important step in identifying and helping reduce the growing number of military family member suicides.

In 2014, we continued to roll out new MyMilitaryLife features, and increased the number of downloads by marketing the app in new and unique ways, like download-to-win contests. We launched a new, unique feature allowing users to rate resources, and add their own feedback, and experiences. As we move into the next year, we aim to continue broadening our user base, complete our app, and move into a maintenance stage.



State of the Association cont.



Our military spouse scholarship program continues to grow by leaps and bounds. Through partnerships with UnitedHealth Foundation, and Coca-Cola Foundation, to name a few, and with support of schools like Colorado State University-Global Campus, University of Southern California, and Georgetown University, we were able to help 311 military spouses continue on the path to success through education and career opportunities by awarding more than \$376,000 in scholarships! Of these 311 scholarship recipients, 97% are female, and 82% are spouses from the enlisted ranks.



Our Operation Purple® Program came to a close after another successful season. The USO continued their support of Operation Purple, and we welcomed a new partnership with Cracker Barrel. Through their donation, along with many others' charitable giving, we sent 1,200 children to Operation Purple Camps around the United States, and strengthen the bonds between 85 military families at our Family Retreats and Healing Adventures.



We continued to utilize our Volunteer Corps to make connections for us in military and civilian communities around the world. In 2014, we welcomed 35 new Volunteers to our Corps, which makesourCorps261strong,in6countries,36states and the District of Columbia. These Volunteers donated 11.547 hours at more than 70 different events, and 40 of our Volunteers had 100+ hours for the year. We continue to focus on new training opportunities to support our awesome group of Volunteers. In addition to being a voice for military families across the world, our Volunteers took on every role asked of them, serving as scholarship judges, to representing our Association at job fairs. We ended 2014 with numerous applications from prospective new Volunteers!



State of the Association cont.

Unique opportunities popped up along the way in 2014, and we took advantage; Staff, Volunteers, and their families had the honorable job of washing the Vietnam Veterans Memorial Wall, taking pride in remembering each of the 60,000 names inscribed by carefully and thoroughly cleaning the walls as the sun rose over Washington, DC.



Our Association's name received more publicity in 2014 than it had in recent years. We gained momentum in landing new partnerships, sponsors, donations, and even television air time. We partnered with Discovery Communication to get our very own PSA, which aired during the Brickyard 400, a nationally televised Nascar race. Our Facebook page reached 50,000 fans, and we joined in on the Instagram revolution! This summer, we streamlined on our e-Publications by launching one comprehensive publication, called Military Family News. On Veteran's Day, we were honored to participate in the New York City Veteran's Day parade, and hosted a fundraiser at Gothan Comedy Club, featuring comedian Dave Attell and friends. Discovery Communications came to our side to sponsor not only our float, but also the comedy show and reception afterwards.



For more than 10 years, we've relied on a close relationship with Pentagon Federal Credit Union and the millions of dollars it has contributed to our efforts to help families. Long-term, ongoing commitments from Association of Military Banks of America, E. A. Sween Company, Fisher House Foundation for spouse scholarships, Cracker Barrel Foundation, Northrop Grumman, S&K Sales Company, Walman Optical, and USO for Operation Purple Healing Adventures have sustained our top-notch support of families -- countering a steep drop in funding from our many loyal defense contractor donors, due to drastic defense budget cuts connected with Sequestration. We're were also excited to have continued a new partnership with USAA, and kicked it off by celebrating incredible success stories of spouses pursuing educations and careers despite the speed bumps of the military lifestyle. Other notable new donors were Oil Can Henry's and Joann's Fabrics.



National Military Family Association Board of Advisors

Co-Chairman

The Honorable Lawrence J. Korb

Co-Chairman

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Chairman Emeritus & Founder

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ADM Henry G. Chiles Jr., USN (Ret)

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The Honorable David S.C. Chu

LTC & Mrs. Richard D. Moody, USA (Ret)

GEN & Mrs. Wesley K. Clark, USA (Ret)

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The Honorable John H. Glenn Tammy Romesha

The Honorable & Mrs. Thomas Hall The Honorable Bernard D. Rostker

Gen. Michael V. Hayden USAF (Ret) Gen. & Mrs. Norton Schwartz USAF (Ret)

Lt. Gen. Walter S. Hogle, Jr., USAF (Ret) RADM James T. Sears, USN (Ret)

The Honorable Kay Bailey Hutchison Ms. Joan E. Shalikashvili

MCPO-CG George P. Ingraham, USCGR (Ret)

Barbara Williams

National Military Family Association Board of Govenors

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Vice Chairman

Mary Lynn Stevens

Corporate Secretary

Elizabeth Rosborg

Treasurer

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Parliamentarian

Jan Wright

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Sheila Casey, USA, spouse Col. Brian Powers, USAF (Ret)

Col. Frank Cumberland, USAF (Ret)

Mary Regnar, USMC, spouse

Molly Ferrara, USAF, spouse Joan Resau, USA, spouse

Cheryl Glang, NOAA Dana Richardson

Jeanine Hayden, USAF, spouse LTC Stephen Scroggs, USA (Ret)

Brenda Henderson, USA Col. David Smith, USAF (Ret)

Nannette Jordan, USA, spouse Tom Stanners

Gail McGinn, USA, spouse Diana Tabler Forbes

Connie Moore, ANG Charlotte Tscoucalas, USAF, spouse

Emeritus Board Members

Nancy Alsheimer, USA, spouse

Paul Arcari, USAF

Margaret Hallgren, USA, spouse

Janet Lewin, USN, spouse

COL Norman R. (Bob) Rosen, USA
Tanna Schmidli, USA, spouse (Ret)

Col Cliff Warfield, USMC (Ret)
Candace Wheeler, USA, spouse

2014 Corporate and Foundation Donors

Your support ensures National Military Family Association's ability to work for military families through education, information and advocacy. Thank you for entrusting us with your philanthropic contributions.

Family Champions: \$200,000+

Discovery Communications/ American Heroes Channel Pentagon Federal Credit Union United Health Foundation

Family Champions: \$100,000-\$199,999

Fisher House Foundation S & K Sales Company USO World Headquarters

Family Patrons: \$50,000-\$99,999

Appcelerator

Association of Military Banks of America

Coca-Cola Foundation Compass Rose Charities Cracker Barrel Foundation

E.A. Sween Company

Lockheed Martin Corporation Northrop Grumman Corporation Oil Can Henry's International, Inc.

The May and Stanley Smith Charitable Trust

USAA

Walman Optical

Family Guardians: \$20,000-\$49,999

Georgia-Pacific Consumer

Products

Georgia-Pacific Foundation, Inc.

Jelly Belly Charities

Oak Foundation Limited

Value Options, Inc.

Visa Inc.

Wargaming America, Inc.

WorldWinner

Family Guardians: \$10,000-\$19,999

Albemarle Foundation Bank of America

Brueckner Family Foundation

Family Guardians: \$10,000-\$19,999 cont.

C. Scott and Dorothy E. Watkins Charitable

Foundation

Checkpoint Consulting, LLC

Delta Dental of California

Geico

General Dynamics Corporation

Independent Hardee's Franchisee Association

MKM Foundation

NC Ladies Auxiliary VFW Sellier Family Foundation

Shlomo Y. Rechnitz/ Tamar Rechnitz Charity

Foundation

The Kim and Harold Louie Family Foundation

Travel Centers of America

UnitedHealthcare Military & Veterans Westar Foods, Inc./ West Partners, Inc.

Family Guardians: \$5,000-\$9,999

501C Tech. Inc.

Berkowitz II Foundation

BNY Mellon

Career Step, LLC

Cox Foundation

Louise Blackman Family Foundation Lucille and Paul Maslin Foundation

Motorola Solutions Foundation

N LO E L.

Newman's Own Foundation

Rockwell Collins

Sidney Stern Memorial Trust

Spectrum Healthcare Resources

The Grainger Foundation

The McCance Foundation

The Richard and Natalie Jacoff Foundation, Inc.

The William L. Richter Family Foundation

2014 Spouse Club and Thrift Shop Supporters

We want to thank all the spouse clubs and thrift shops who remembered the National Military Family Association in 2013. We realize that they receive many requests for their hard-earned funds, and we appreciate their generous and loyal support without which we would not be as successful in fulfilling our mission.

Family Champions: \$1,000+

Air Force Officers' Wives' Club of Washington, DC Army OWC of the Greater Washington Area and Ft Myer Thrift Shop Camp Pendleton Officers' Spouses' Club Fort Belvoir Thrift Shop Naval Officers' Spouses' Club of Washington, DC

Family Patrons: \$500-\$999

Davis-Monthan Officers' Spouses' Club
Dyess AFB Officers' Spouses' Club
Edwards Officers' Spouses' Club
Eielson Officers' Spouses' Club
Elmendorf Officers' Spouses' Organization
Fort Hood Officers' Spouses Club
Fort Irwin Military and Civilian Spouses' Club
Fort Lee Area Spouses' Club
Hunter Spouses' Club
Lewis Community Spouses' Club
Officers' Spouses' Club Twentynine Palms(Marine
Corps Air Ground Combat Center)
Ramstein Officers' Spouses' Club
Spangdahlem Officers' & Civilians' Spouses' Club
The American Forces Spouses Club

Family Advocates: \$100-\$499

Andersen AFB Officers' Spouses' Club Community Spouses' Club of Fort Benning Fairchild AFB Officers' Spouses' Club Fort Campbell Spouses' Club Fort Gordon Spouses and Civilians Club Fort Knox Spouses' and Community Club Fort Leonard Wood Community Spouses' Club Fort Polk Spouses' Club Fort Richardson Spouses' Club Fort Sill Patriot Spouses' Club Langley Officers' Spouses' Club Laughlin Officers' Spouses' Club Robins AFB Officers' Spouses' Club Scott Spouses' Club Sheppard AFB Officers' Spouses' Club Signal Officers' Spouses' Club of the DC Area Spouses Club of Fort Sam Houston USAF Academy Officers' Spouses' Club

2014 Family and Indiviual Supporters

We want to thank all the families and individuals who remembered the National Military Family Association in 2013. We realize that they receive many requests for their hard-earned funds, and we appreciate their generous and loyal support without which we would not be as successful in fulfilling our mission.

Family Champions: \$100,000+

Estate of Hilda Audrey Kreutzer

Family Guardians: \$50,000-\$99,999

Anonymous Dave Attell Philip D. Green

Family Guardians: \$20,000-\$49,999

Kathryn and Richard Radmer Gayle and Philip Staton Robert Tate

Family Patrons: \$10,000-\$19,999

Anonymous Clay Berry Norman Merollis Judith and Linden Welch

Family Gaurdians: \$5,000-\$9,999

John Blackman
Jeanine and Michael Hayden
Henry Krostich
Michael Razny
David Scheffman
Gene Ulrich

Family Patrons: \$1,000+

Anonymous (2) Kevin Adams Patricia Adams Naman Albright Jess Alcid

Nancy Alsheimer Doug Andrews

Katherine and Marc Babin

Linda Baird Pamela Bellner Adar Berghoff Bruce Betters

Pamela and Michael Bless Marilyn and Dick Bottom Kay and Mike Bradley Thomas Brewer Samantha Brown

James and Nancy Burns

Michael Carletti Jacie Carter

Richard Chaumier Mary and Fil Chavez

Muriel and Charles Chidsey

W. P. Christ

Randolph Christen

Anne and Tony Cochran

Joseph Colandro Gregory Cote Frank Coughlin R. Coussons

2014 Family and Indiviual Supporters cont.

Family Patrons: \$1,000+ cont.

Jennifer Crown Barbara Holm Thomas Curatolo Lisa Hsu

Nicholas D'Agosto

Dr. Lowell G. Daun

Marie Davitt

Jennifer Dempster

Lonnie Humphries
Susanna Hung
Ernest Isenstadt
Miles Ishima

Kantilal Desai Stephen Kaatz
Kathy and Stuart Draughon Stephen Kash

Margaret Duflock Gina Keller
Elizabeth Duggan Elisabeth Kirkman
Mary Dunbrack William Klem

Beverly Duzenack Ronald Krenek

Rochelle and Mark Effron Margaret and Peter Krier

Molly and Joseph Ferrara Paul LaFrance
Daniel Flake Richard Mace

Bouldin Frantz Karen and Bruce Markle Rosemary and David Freeman Amy and John Mata

Michael Gaffney Gail and Larry McGinn
Jan Garmany Edward Metzler
John Garside Andrew Miller
Linda Gase Michael Mukasey

Kathryn Graber Ching and Michael Mul-

Bernard Grubstein ligan

Karen and Benjamin Guess

Margaret and Hal Hallgren

Darrell Hanson

Philip Najm

Eric Nastro

John Noell

Darrell Hanson John Noell
David Haraburda Patrick O'Brien
Linda Hardin Lorrie Odom

William Hardin Sheila and Louis Ogden

Marguerite Hark Gloria Page

Patsy Hinchey Terry and Bart Paulding

Kenneth Ho Robert Paulger
Shelley and R A Hoff Sara Pearson
Frank Hogan John Peterson

2014 Family and Indiviual Supporters cont.

Family Patrons: \$1,000+ cont.

Linda Pines David Sullivan-Nightengale
Catherine Pitinga Janet and Arthur Tarlow

Brian Purcell Keith Thomas

Joyce Wessel Raezer Mark Thomas
Gordon Ray Robert Thrane

Mark Pedfearm Richard Textorialle

Mark Redfearn Richard Tortoriello
Daisy and Donald Rickett Charlotte Tsoucalas

Richard Robbins Liang Tzeng
P.K. Roberts Eric Vaang
William Le Sage Eric Vacca

Amy & Eric Sahn Stephen Vallarelli William Saltonstall Lisa Vantrease

Claire Saxon Sherry and Charles Walker

Marvin Schmeiser

Elsa and H James Sears

Robert Walsh

Linda and George Seifert

Clifford Warfield

Linda and George Seifert

Joan Shalikashvili

Adam Shapiro

Brian Shevitz

Clifford Warfield

Dana Weant

Eric Weissmann

Andrew Wenczel

Dean Sickles Mary and Herbert Wessel

Maria and William Smith Eugene Westendorf
Donald Smith Gregor Wilson
Shirley Smith Paula Wilson

Patricia Somerville Mary Woods
Don Stallard William Wright
Robert Strutman Glenn Zittrauer

NATIONAL MILITARY FAMILY ASSOCIATION STATEMENT OF FINANCIAL POSITION

AS OF DECEMBER 31, 2014 (WITH 2013 COMPARATIVE TOTALS)

	201	4	2013
Assets			
Cash and cash equivalents	\$ 1,812	2,029	1,652,740
Certificates of deposit	1,289	,410	2,064,131
Marketable securities	4,240),754	3,957,367
Accounts receivable, net	93	3,346	248,608
Prepaid expenses and other	52	2,208	49,990
Property and equipment:			
Furniture and equipment	225	,657	112,317
Website and software	437	7,405	340,269
Property and equipment, at cost	663	3,062	452,586
Accumulated depreciation	(388	3,480)	(246,487)
Property and equipment, net	274	,582	206,099
Total Assets	\$ 7,762	2,329	8,178,935
Liabilities and Net Assets			
Liabilities			
Accounts payable and accrued expenses	\$ 70	5,652	46,029
Accrued salaries and related taxes	113	,691	86,943
Accrued vacation	86	5,378	77,539
Deferred rent liability	68	3,000	3,946
Total liabilities	344	1,721	214,457
Net assets			
Unrestricted	6,964	,039	7,517,216
Temporarily restricted	453	3,569	447,262
Total net assets	7,417	7,608	7,964,478
Total Liabilities and Net Assets	\$ 7,762	2,329	8,178,935

NATIONAL MILITARY FAMILY ASSOCIATION

STATEMENT OF ACTIVITIES & CHANGE IN NET ASSETS

YEAR ENDED DECEMBER 31, 2014 (WITH 2013 COMPARATIVE TOTALS)

		2014		
	Unrestricted	Temporarily Restricted	Total	2013
Revenue and Support		510	363700	
Contributions and grants	\$ 1,872,156	\$ 1,317,348	\$ 3,189,504	\$ 3,156,126
Membership dues	329,185	-	329,185	447,067
Investment income	305,635	(-1)	305,635	435,766
In-kind donations	226,876	(-)	226,876	113,409
Royalties and other	59,531	(-)	59,531	71,517
Net assets released from restriction:				
Scholarships and program grants	1,311,041	(1,311,041)		
Total revenue and support	4,104,424	6,307	4,110,731	4,223,885
Expense				
Program services:				
Strengthening and healing families	1,545,475	-	1,545,475	1,326,735
Engaging communities	1,848,168	-	1,848,168	1,494,749
Creating change: policy and awareness	454,973	-	454,973	452,590
Total program services	3,848,616		3,848,616	3,274,074
Supporting services				
Management and general	305,077	9.7	305,077	200,427
Fundraising and membership	503,908	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	503,908	395,765
Total supporting services	808,985	1.50	808,985	596,192
Total expense	4,657,601	<u> </u>	4,657,601	3,870,266
Change in Net Assets	(553,177)	6,307	(546,870)	353,619
Net assets, beginning of year	7,517,216	447,262	7,964,478	7,610,859
Net Assets, End of Year	\$ 6,964,039	\$ 453,569	\$ 7,417,608	\$ 7,964,478

Completed by Frye & Company, CPA's

NATIONAL MILITARY FAMILY ASSOCIATION STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2014 (WITH 2013 COMPARATIVE TOTALS)

2014 Program Services Supporting Services Strengthening Management Creating Change: Total Fundraising Total 2013 and Healing Engaging Policy and Program and and Supporting Total Total **Families** Communities Awareness Services General Membership Services Expenses Expenses Expenses Salaries and benefits 392,909 \$ 887,125 397,465 \$ 1,677,499 260,888 278,333 539,221 \$ 2,216,720 \$ 1,826,681 Website and communication services 50,418 476,060 5,327 531,805 2,855 16.632 19,487 551.292 190,244 Camp and family retreat contracts 497,233 497,233 497,233 696,407 Military spouse scholarships 363,624 363,624 1,000 1,000 364,624 310,009 Travel 55,160 64,117 4,811 124,088 2,161 53,253 55,414 179,502 88,026 IT equipment and support 33,388 99,927 9,829 143,144 6,591 10,886 17,477 160,621 169,713 Rent and office maintenance 47,769 57,125 14,063 118,957 9,430 15,575 25.005 143,962 131.393 Promotional materials and advertising 24,443 71,089 95.532 5.088 2 224 7,312 102,844 56,858 Legal, bank fees, and accounting 31,506 26,417 7.756 65,679 5,201 30,338 35,539 101,218 119,207 Training, conferences, and meetings 18,645 799 1,719 21,163 4,240 38,045 42,285 63,448 29,331 Postage and mailing services 6,575 3,705 184 10,464 1,910 47,301 49,211 59,675 22.742 Family program consultants 25,405 40 25,445 1.797 1 797 27.242 35,425 Supplies 6,330 5,770 1,576 1,702 13,676 3.695 5.397 19,073 14,702 Publications, dues, and subscriptions 338 7 382 7,761 15,481 1,005 864 1,869 17,350 44,441 Insurance 3,585 4,287 1,055 8,927 708 1,169 1,877 10,804 19,800 Miscellaneous Subtotal 1,533,833 1,727,338 451,546 3,712,717 302,779 500,112 802,891 4,515,608 3,754,979

135,899

\$

\$ 3,848,616

2,298

305,077

3,796

503,908

\$

6,094

808,985

141,993

\$ 4,657,601

115,287

\$ 3,870,266

3,427

454,973

\$

120,830

\$ 1,848,168

11.642

\$ 1,545,475

Depreciation and amortization

Total Expenses

NATIONAL MILITARY FAMILY ASSOCIATION STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2014 (WITH 2013 COMPARATIVE TOTALS)

	2014			2013	
Cash Provided (Used) by Operating Activities			- T		
Change in net assets	\$	(546,870)	\$	353,619	
Adjustments to reconcile change in net assets to					
net cash provided (used) by operating activities:					
Depreciation and amortization		141,993		115,288	
Realized loss (gain) on sales of marketable securities		153,587		(8,490)	
Unrealized loss (gain) on marketable securities		(233,784)		(233,390)	
Donated marketable securities		(37,288)		(50,544)	
Changes in assets and liabilities:					
Accounts receivable		155,262		(113,608)	
Prepaid expenses and other		(2,218)		(13,413)	
Accounts payable and accrued expenses		30,623		(121,378)	
Accrued salaries and related taxes		26,748		13,848	
Accrued vacation		8,829		10,644	
Deferred rent liability		64,054		(11,187)	
Total adjustments	200	307,806	10%	(412,230)	
Net cash provided (used) by operating activities		(239,064)		(58,611)	
Cash Provided (Used) by Investing Activities					
Maturities of certificates of deposits		792,997		406,967	
Purchases of certificates of deposits		(18,276)		(24,246)	
Sales of marketable securities		590,569		43,356	
Purchases of marketable securities		(756,461)		(915,696)	
Purchases of property and equipment		(210,476)		(27,825)	
Net cash provided (used) by investing activities	-	398,353		(517,444)	
Cash Provided (Used) by Financing Activities					
Principal advances and repayments on debt		-		- 1	
Net cash provided (used) by financing activities	8	-		-	
Net Increase (Decrease) in Cash and Cash Equivalents		159,289		(576,055)	
Cash and cash equivalents, beginning of period		1,652,740		2,228,795	
Cash and Cash Equivalents, End of Period	\$	1,812,029	\$	1,652,740	
Supplemental Cash Flows Information:					
Cash paid for interest	•		\$		
Cash paid for income taxes	\$		\$		
Supplemental Non-Cash Investing and Financing Activities		100 500			
Contributed services and supplies	\$	189,588	2	62,865	
Donated marketable securities	\$	37,288	5	50,544	